



FUJITSU FEATURED PARTNER: SMI

With a large installed base of aging, entry-level dual-socket SPARC systems running Solaris 10, a major defense-related research facility had been looking for a way to upgrade its systems with maximum value and minimal disruption. Commodity x86 servers were considered, but this option would have required migrating to Linux from Solaris and presented potential reliability and stability issues.

Systems Marketing, Inc. (SMI) recommended the Fujitsu M10-1 as an alternative, and to date the customer has installed more than 20 systems, considers the project a success, and is now standardizing on the Fujitsu M10-1 going forward. The Fujitsu M10-1 offers several advantages:

- The ability to not only stay on Solaris but to remain on Solaris 10 indefinitely as the native (bare metal) OS.
- Capacity On Demand [core activation](#) allows the customer to reduce upfront costs by paying for as few as 2 cores to start, with the option to activate the remaining cores (up to 16) with a simple license key and no downtime.
- The well-documented reliability of both the Fujitsu M10 and Solaris operating system will substantially reduce maintenance costs and personnel resources.

SMI (www.smi-tech.com) is a leading systems integrator headquartered in Fairfield, CT since 1994. SMI specializes in innovative server, storage, network and cloud solutions across a broad spectrum of platforms.

